



EPM Investor Day Davivienda Corredores

June 10, 2021

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Gerente General



Agenda

1. Recent developments
2. EPM Group Highlights
3. Afinia
4. Ituango Hydroelectric Project
5. ESG highlights
6. Financial results as of March 2021
7. Investment Plan 2021-2023
8. Liquidity and Debt Strategy

1. Recent developments



- Recent top management appointments



Martha Durán
CFO since April 30th

- She is an Economist with vast experience in the structuring, execution, and management of strategic sector projects in the utilities sector.
- Her professional career includes different positions in the Finance and Public Credit Ministry, the Housing, City and Territory Ministry and the Superintendency of Utility Services.

- Asset portfolio**

On May 25th, the BoD authorized to initiate the necessary procedures for the total disposal of EPM's shareholding in UNE EPM Telecomunicaciones S.A. and Inversiones Telco S.A.S.

2. EPM Group Highlights

Colombia's largest multi-utility Company with presence and leadership across LatAm



Investment Grade Ratings

> Fitch:

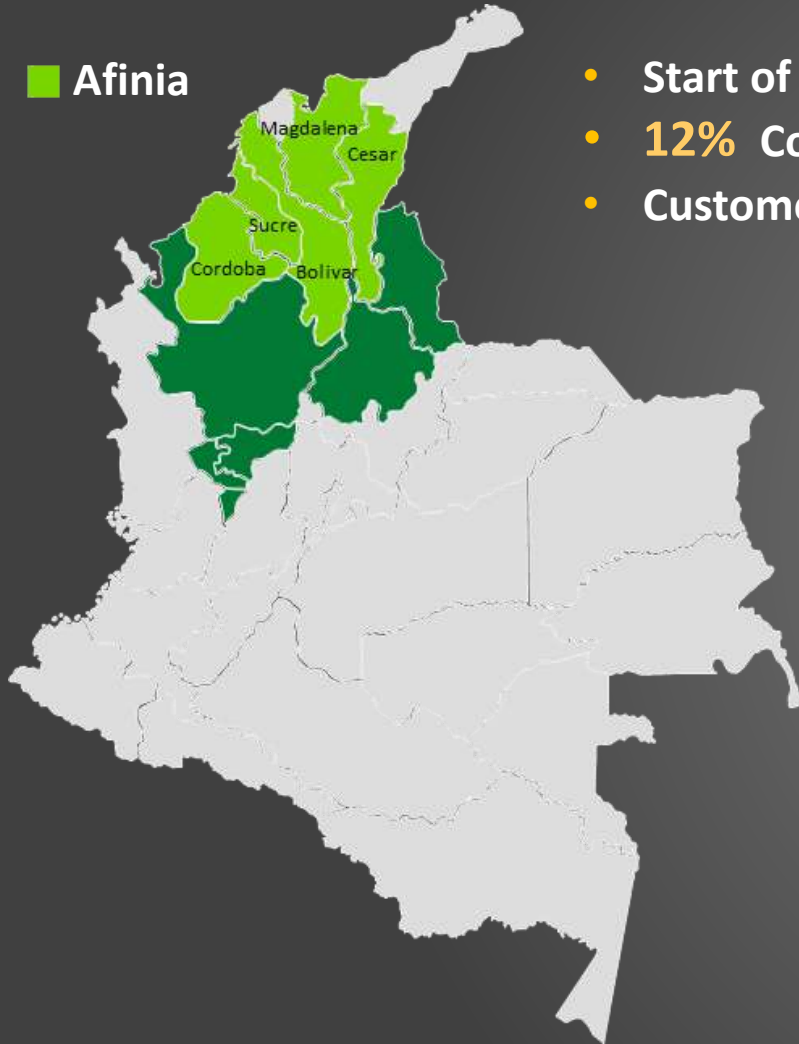
- > Local **AAA**
 - > International **BBB-**
- Rating watch negative

> Moody's: **Baa3**, negative outlook

3. Afinia

Power service supply in the Caribbean Region

Afinia



- Start of operations: **October 1st, 2020**
- **12%** Colombian energy market share
- Customers: **1.5 million**



4. Ituango Hydroelectric Project

Largest hydro-generation power plant in Colombia



17% of the country's electricity demand

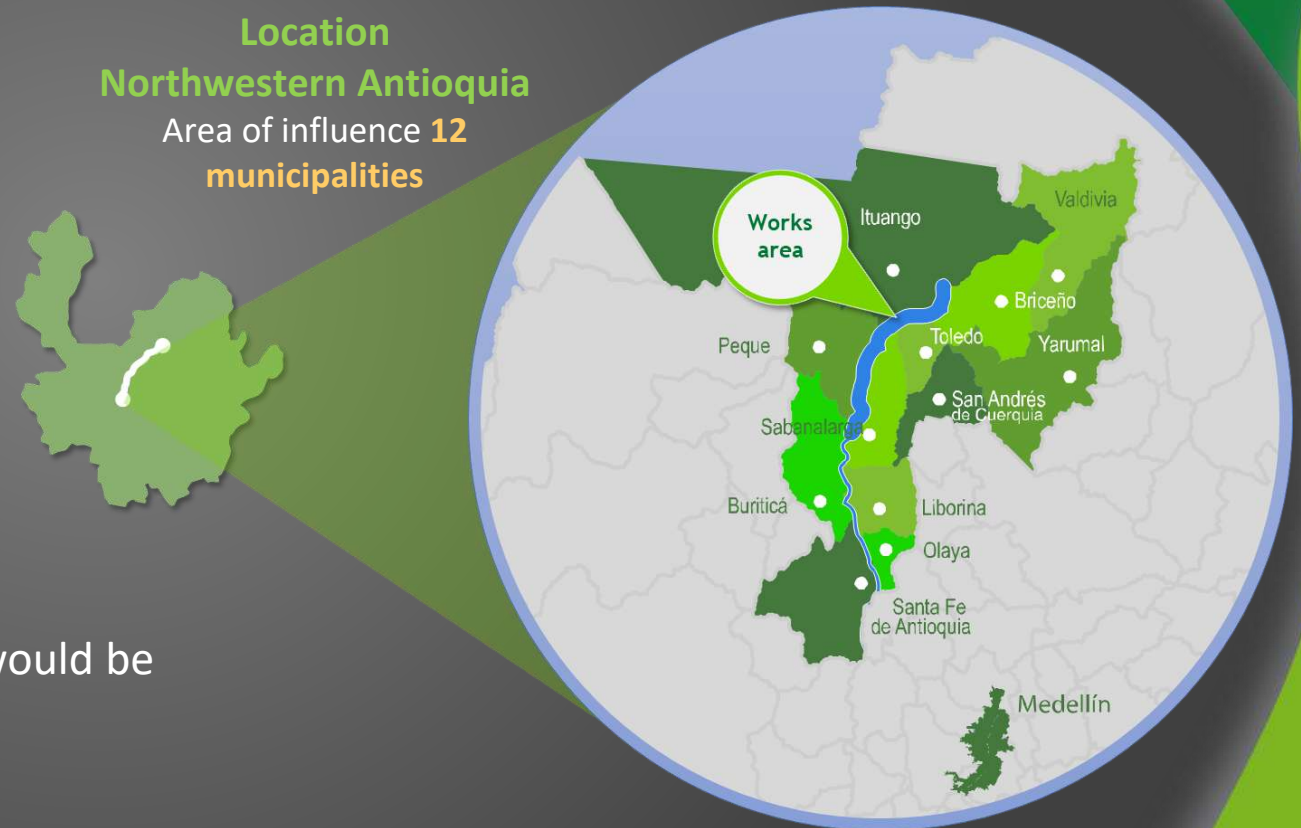
2400 MW Total Net effective capacity
8 Power Generation Units
of **300MW each**

5,708 GWh/Year Firm Energy for Reliability Charge

Firm Energy Obligations (GWh/Year)	Limited date to start operations
3,482	Nov. 2022
1,141	Nov. 2023

97% of the 2 Firm Energy Obligations of the project would be fulfilled with **2 power generation units**.

Location
Northwestern Antioquia
Area of influence **12 municipalities**



4. Ituango Hydroelectric Project

Start of operations scheduled for July 2022 - fully operational in 2025



Significant total work progress to date:

76.7% as of Dec. 2019

80.6% as of Dec. 2020

83.7% as of **April 2021**

Start of operations:

1st Power Generation Unit: **July 2022**

2nd Power Generation Unit: **Sept. 2022**

COP 16.1 billion
(USD 4.3 billion equiv.)

Total cost to date*

COP 12.7 billion
(USD 3.4 billion equiv.)

Invested to date

*Total cost corresponds to the latest version approved by the Board of Directors in July 2020. Subject to variation based on technical findings and design adjustments.

4. Ituango Hydroelectric Project

Relevant Milestones 2020 to date



- **Continuity in the construction of the Project and start-up**, considering what was reported to the National Unified Command Post to control the energy dissipation of the reservoir.



- **Start of assembling turbines, generators and other minor equipment** for the power generation units.
- Assembly of **300-ton bridge crane**.
- **Works on north zone vault - Powerhouse**
- **Cavity filling** between wells 1 and 2.
- **ADT Pre-plug** (closing of both gates)



- **Term extension of the three main contracts**: Consultancy, supervision and construction of main works until Dec. 2021.



- Payment of additional **USD 100 million of the All Risk, Construction and Assembly insurance**.



- **COP 59,000 million** (USD 16 M equiv.) Invested in 2020 **to improve life conditions of the affected families**.
- **2,141 families returned** to their homes after evacuation.

5. ESG highlights

Balance between profitability, care of the environment and social development



Targets

- **Carbon neutral operations** by 2025
- **Protection of 137,000 hectares** of water supply basins
- **Greater availability of utility services** through conventional and unconventional solutions
- **Climate change mitigation:** energy efficiency, renewable energy, sustainable mobility and emissions management.
- **Annual emission factor below** National Interconnected System since 2012
- Contribution to **Sustainable Development Goals**
- Continuity of **the corporate governance framework**

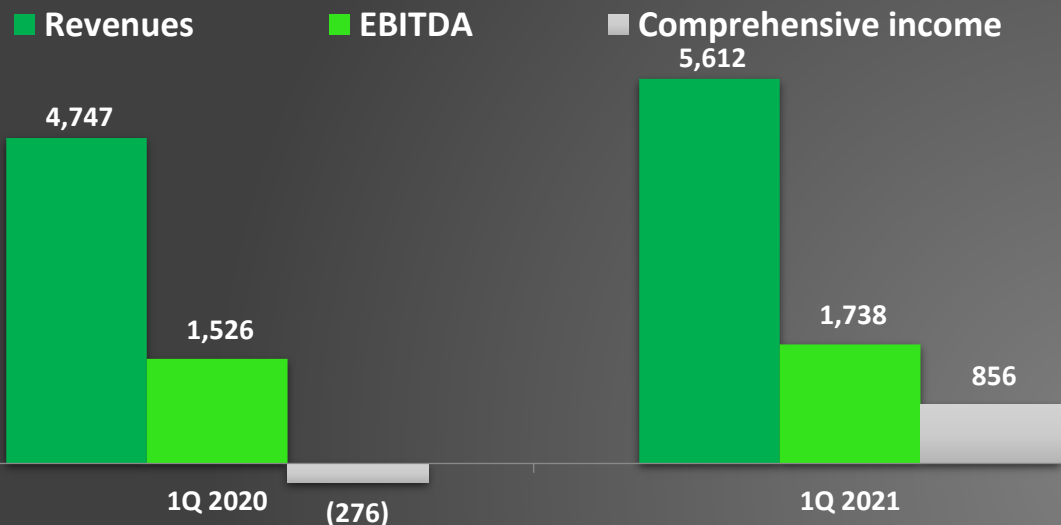
2020 Accomplishments

Universal Access (Colombia)	97.1% coverage in Energy 8.5 M customers Equiv.	85.3% coverage in Gas (Antioquia) 1.3 M customers Equiv.	96.9% coverage in water provision 1.4 M customers Equiv.
	35 million m³ of water were reused in the hydroelectric power generation process	Protection of 21,022 new hectares totalizing 97,527 protected hectares since 2016	EPM sold 1.7 M international renewable energy certificates (I-REC) , which are equivalent to 280,000 tCO ₂ e avoided.
Environmental Focus			EPM's emission factor in 2020 was 0.0797 tCO₂e/ MWh , while the national electricity factor was 0.2034 tCO₂e/MWh

6. Financial Results as of March 31, 2021 (unaudited)

EPM Group Income Statement

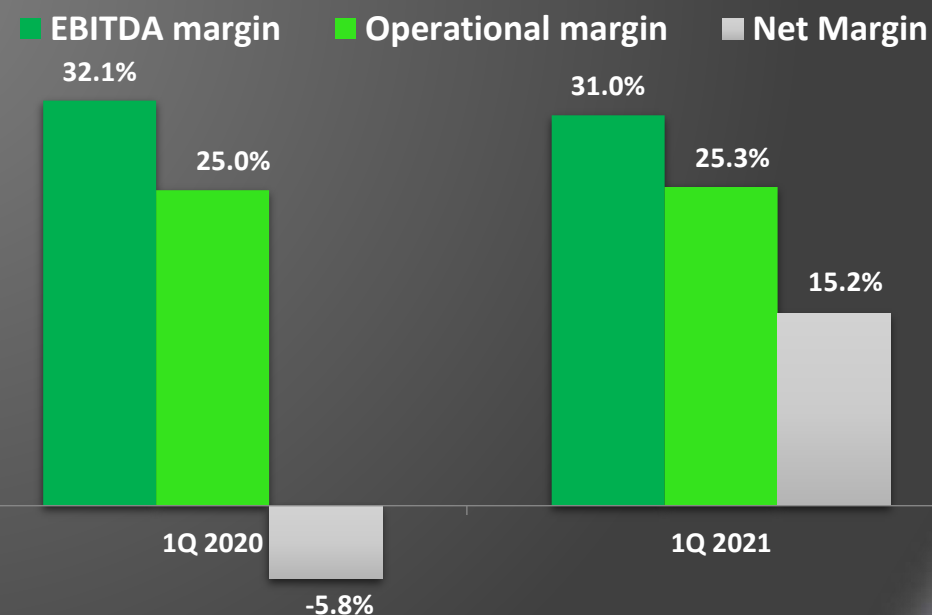
Figures in COP thousand million



Var. 1Q2020 – 1Q2021

- Revenues: 18%
- EBITDA: 14%

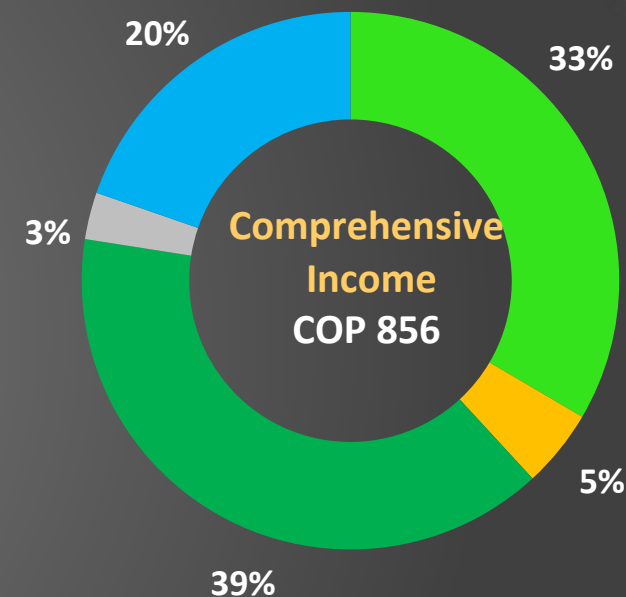
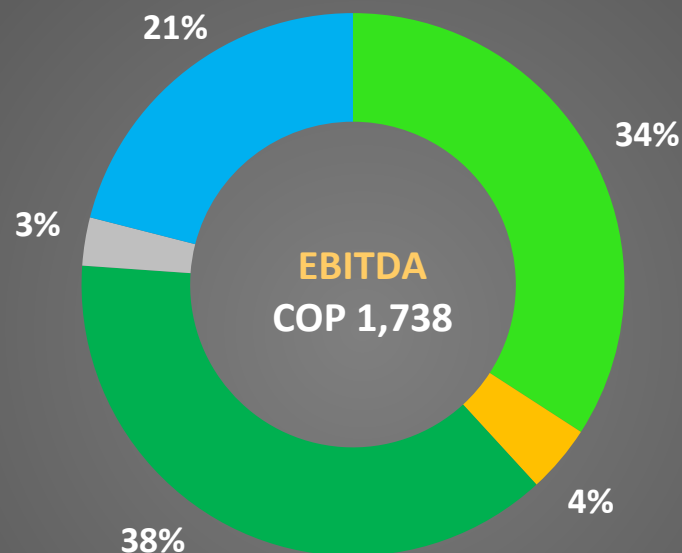
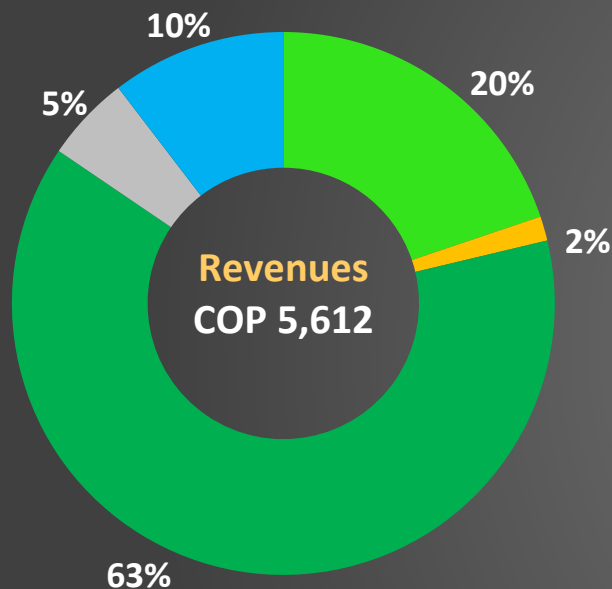
- **Revenues** increased COP 865, 18%, explained mainly by **higher energy sales** in the Distribution business, revenues from de new subsidiary **AFINIA** and for greater sales to the **thermal plants** in the Gas business.
- **EBITDA** increased COP 212, 14% with respect to previous year, standing out the contribution of the **EPM parent company, CHEC, ADASA and DECA**.
- **Comprehensive income** increased COP 1,132, due to increase in:
 - ✓ Revenues for COP 865.
 - ✓ Costs and expenses for COP 635.
 - ✓ FX revenues for COP 1,182.
 - ✓ Tax provision for COP 296.



6. Financial Results as of March 31, 2021 (unaudited)

EPM Group by Segments

Figures in COP thousand million



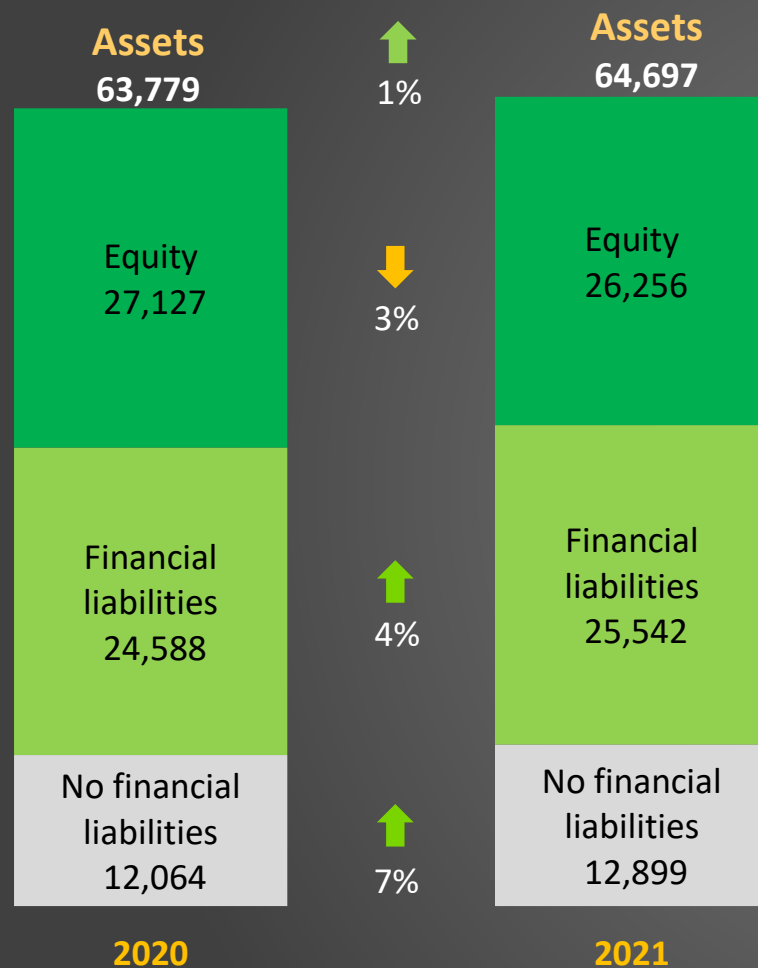
- Power Generation
- Power Distribution
- Water and Solid Waste Management
- Power Transmission
- Gas Distribution

The percentages do not include the Other Segment and Eliminations.

6. Financial Results as of March 31, 2021 (unaudited)

EPM Group Statement of Financial Position

Figures in COP thousand million



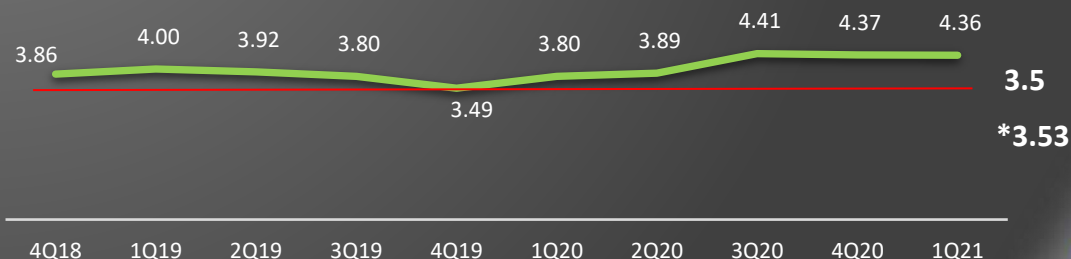
Cash position 2020 and March, 2021 :
\$5,624 **\$4,635**

Ratios	2020		2021	
Total debt	60	%	59	%
Financial debt	43	%	42	%
EBITDA/financial expenses	6.20	X	6.16	X
Total Long Term Debt/EBITDA	3.80	X	4.36	X
Net Debt/EBITDA	3.43	X	3.53	X

EBITDA/ Financial expenses



Total Long Term Debt/EBITDA



(*) Net Debt/EBITDA

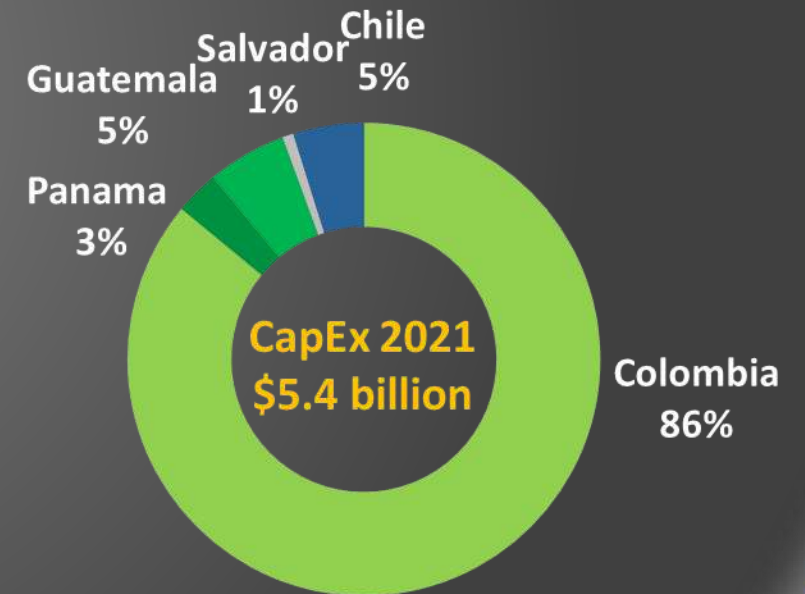
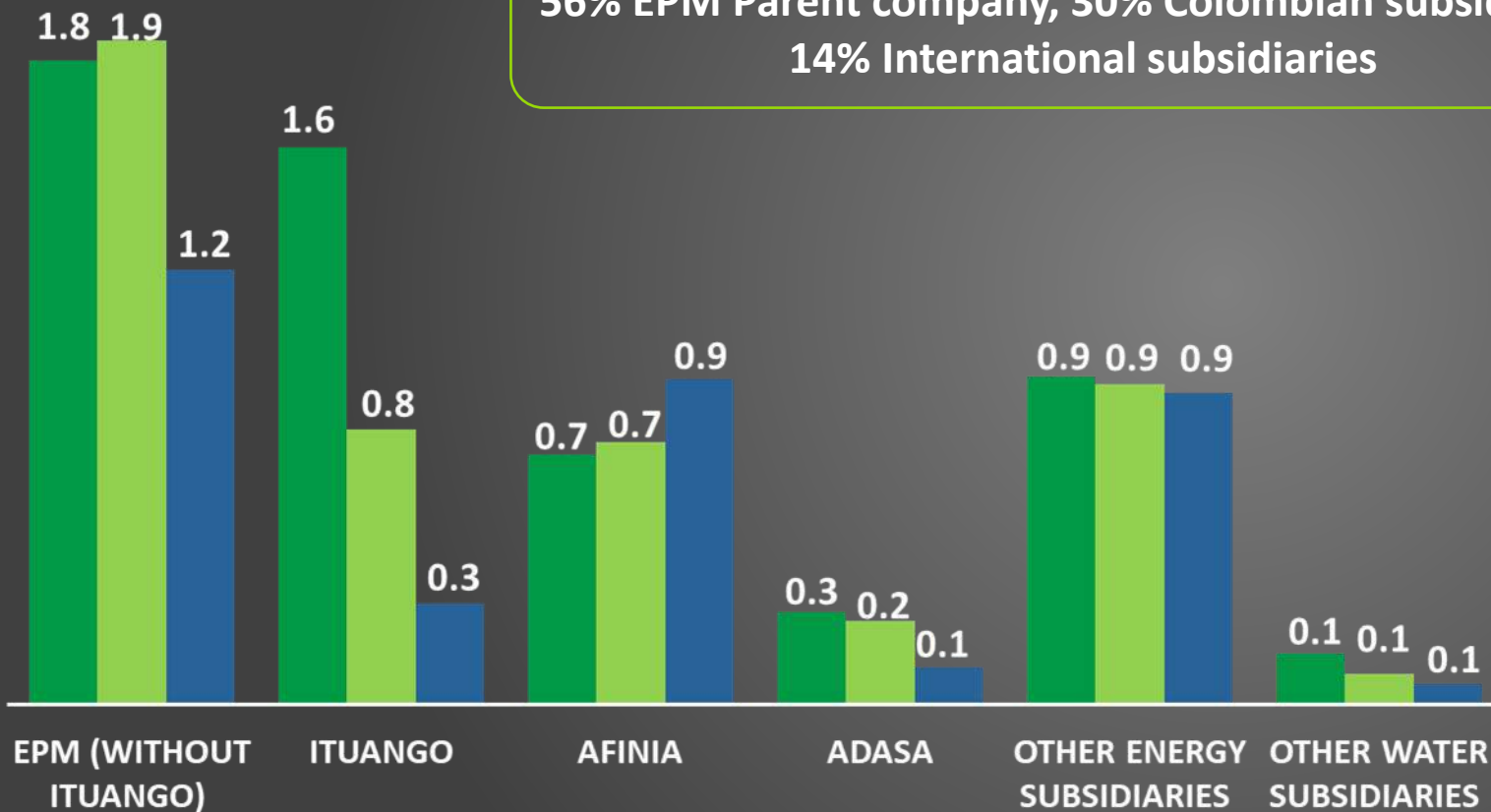
7. EPM Group CapEx 2021-2023

Figures in COP billion

Total CapEx 2021-2023: \$13.4 billion

72% Power, 28% Water

**56% EPM Parent company, 30% Colombian subsidiaries,
14% International subsidiaries**



8. Liquidity and debt strategy



Committed Lines



- **IDB Invest**

Amount: USD 900 MM

Balance to be disbursed: USD 450 MM*

Term: 4 years

Maximum date: Apr.14,2022

* Subject to compliance previous conditions to disbursement

- **BNDES**

Amount: USD 112 MM

Balance to be disbursed: USD 63 MM

Term: 6.5 years

Maximum date: Dec.2022

Credit lines under development

- **Development bank**

Amount: USD 200 MM

Term: 15 years

Use of proceeds: General investment plan in Power Distribution and Water businesses.

- **International banks**

Amount: minimum USD 250 MM or its equivalent in COP

Term: 5 years

Use of proceeds: Debt management operation.

Short term facilities: USD 200 MM

Use of proceeds: General corporate purposes.

Other financing sources of interest

- **Local Capital Market**

- **International Capital Market**

- **Local Bank**

Sources in permanent monitoring to identify market opportunities



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