# Empresas Públicas de Medellín E.S.P. Balance Sheet As of March 31, 2014 and December 31, 2013

Amounts expressed in million of Colombian pesos

	Mar-14	Dec-13	
Assets			Liabilities
Current assets	2.416.210	2.488.896	Current liabilities
Cash and cash equivalents Investments securities Accounts receivable, net Inventories, net	254.664 348.736 1.690.650 105.280 16.880	301.883 757.227 1.296.807 104.318 28.661	Financial obligations Short-term hedging operations Accounts payable Taxes payable
Prepaid expenses			Labor obligations Pension plan Other liabilities
Non-current assets	29.509.557	29.396.198	Non-current liabilities
Long-term investments, net Long-term receivable Property, plant and equipment, net Pension plan asset Other Assets, net Revaluation of assets	4.960.750 1.172.355 10.657.408 643.402 1.178.088 10.897.554	5.116.843 1.095.060 10.535.042 639.586 1.122.247 10.887.420	Financial obligations Long-term hedging operations Account payables Taxes payable Contingencies Labor obligations Pension Plan Other liabilities
			Total liabilities
			Equity
Total assets	31.925.767	31.885.094	Total liabilities and equity
Debt memorandum accounts	5.430.807	5.343.147	Credit memorandum accounts

JUAN ESTEBAN CALLE RESTREPO Chief Executive Officer **DIANA RUA JARAMILLO** Chief Financial Officer

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2.360.294	1.927.773
524.175	546.765
15.706	32.803
1.355.629	929.048
301.162	233.112
67.051	61.037
18.418	46.539
78.153	78.469

#### 7.741.435 7.697.990

5.906.068 73.281 19.309 0 91.366 52.317 806.896 792.198 5.968.259 35.635 15.705 0 81.307 53.338 776.459 767.287

## 10.101.729 9.625.763

#### 21.824.038 22.259.331

## 31.925.767 31.885.094

21.034.012 20.286.381

#### **CARLOS MARIO TOBÓN OSORIO** Accountant

T.P 62449-T

### Empresas Públicas de Medellín E.S.P. Statement of Financial, Economic and Environmental and Social Activity From January 1 to March 31, 2014 and 2013

Amounts expressed in million of Colombian pesos

Concept	Mar-14	Mar-13
Operating revenue, net	1.352.182	1.332.499
Cost of sales	(594.378)	(609.107)
Gross profit	757.804	723.392
Administrative expenses	(112.822)	(118.665)
EBITDA	644.982	604.727
Depreciation, provision and amortizations	(107.334)	(114.266)
Operating income	537.648	490.461
Non-operating revenues, net Non operating expenses, net	194.163 (172.081)	251.557 (173.787)
Non-operating surplus	22.082	77.770
Net income before taxes	559.730	568.231
Income tax provision	(116.515)	(126.187)
Net income	443.215	442.044

**JUAN ESTEBAN CALLE RESTREPO** Chief Executive Officer **DIANA RUA JARAMILLO** Chief Financial Officer **CARLOS MARIO TOBÓN OSORIO** Accountant T.P 62449-T

### Empresas Públicas de Medellín E.S.P. Statement of Cash Flow From January 1 to March 31, 2014 and December 31, 2013 Amounts expressed in million of Colombian pesos

	Mar-14	Dec-13
Cash flows from operating activities		
Net income	443.215	1.654.124
Deferred Income Tax	(35.087)	39.232
Depreciations, amortizations and provisions	95.687	377.697
Pension plan	11.576	56.505
Profits by equity participation method	(93.320)	(478.258)
Other incomes and expenses	91.546	160.933
Cash flow generated in operating activities	513.617	1.810.233
Changes in operational concepts		
Variance in receivables	(461.642)	(793.261)
Variance in inventories	(963)	8.128
Variance in other assets	13.408	(29.772)
Variance in accounts payable	(151.443)	131.532
Variance in third party collections and other liabilities Variance en labor obligations	(6.342) (4.266)	(23.186) (41.682)
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Net cash provided by operating activities Cash flows from investment activities	(97.631)	1.061.992
Investment in assets and infrastructure	(262.578)	(2.046.592)
Investments in subsidiary companies	(40.685)	(390.742)
Sale of investments	110.803	929.128
Dividends from subsidiary companies	253.647	767.192
Other investment movements	(8.895)	6.589
Net cash used in investing activities	52.292	(734.425)
Cash flows from financing activities		
Increase of financial obligations		736.119
Payments of financial obligations	(148.968)	(175.753)
Payments of surplus to the Municipality of Medellín	(261.403)	(1.183.493)
Net cash used in financing activities	(410.371)	(623.127)
Net increase (decrease) in cash and cash equivalents	(455.710)	(295.560)
Cash and cash equivalents at beginning of year	1.059.110	1.354.670
Cash and cash equivalents at end of year	603.400	1.059.110

#### **JUAN ESTEBAN CALLE RESTREPO** Chief Executive Officer

**DIANA RUA JARAMILLO** Chief Financial Officer **CARLOS MARIO TOBÓN OSORIO** Accountant T.P 62449-T

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