

# 2012 Country Code Survey Transmitted April 26, 2013, 12:30 p.m.

| Ν | Question  | EPM    | 2012 Answer Explanation   |
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|   | Торіс   | Answer |   |
|   | Measure   |        |   |
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|   |   |        | Due to its notions as an industrial and   |
| 1 | During the last Shareholders'<br>General Assembly,<br>was the necessary information<br>available within the term of the<br>summons and at the main office,<br>for them to be duly informed<br>about the topics to be dealt with?<br>(Measure 1)   | YES    | Due to its nature as an industrial and<br>commercial company of the state and<br>having as sole owner the Municipality<br>of Medellin, EPM does not have a<br>shareholders assembly. However, as<br>the survey does not offer the option of<br>"not applicable (N / A)", we answered<br>affirmatively because EPM reports<br>promptly and is accountable to its sole<br>owner, the Municipality of Medellín,<br>with parameters similar to those<br>offered to an Assembly of<br>Shareholders and jointly in the first<br>quarter of the year with the approval of<br>the Financial Statements. |
| 2 | Does the information at the<br>disposal of the<br>shareholders, during the term of<br>the Summons for the<br>Shareholders' General Assembly,<br>include the proposal of<br>candidates to become members<br>of the Board of Directors?<br>(Measure 2)  | YES    | Due to its nature as an industrial and<br>commercial company of the state and<br>having as sole owner the Municipality<br>of Medellin, EPM does not have a<br>shareholders assembly. Furthermore,<br>EPM's Board of Directors is appointed<br>by the Mayor of Medellín, in<br>accordance with Article 27.6 of Law<br>142 of 1994 and Article 7 of<br>Agreement 12 of 1998 (Statutes of<br>EPM). Information regarding the<br>appointment of board members of<br>EPM, is contained in a decree of a<br>municipal nature, publicly known and<br>disseminated in the Municipal Gazette.            |
| 3 | Assumption: If the issuer is<br>related to a parent company<br>and/or to a subordinated<br>company, answer the question<br>with a YES or NO;<br>otherwise, answer N/A.<br>Question: Did the issuer have the<br>financial information<br>regarding the subordinated<br>companies and the parent<br>company of the issuer at the<br>disposal of the | YES    | Due to its nature as an industrial and<br>commercial company of the state and<br>having as sole owner the Municipality<br>of Medellin, EPM does not have a<br>shareholders assembly. However, all<br>information of the subsidiary<br>companies of EPM was put at the<br>disposal of the municipality of Medellin<br>through the annual consolidated<br>financial report for the first quarter of<br>the year.  |
| 4 | Assumption: Answer the question<br>in the event that the<br>issuer has a webpage; otherwise,<br>answer N/A.<br>Question: Were the summons for<br>the last Shareholders'<br>General Assembly, as well as any   | YES    | Due to its nature as an industrial and<br>commercial company of the state and<br>having as sole owner the Municipality<br>of Medellin, EPM does not have a<br>shareholders assembly. However, we<br>answered affirmatively because EPM<br>offers its sole owner, the Municipality   |



|   | other information<br>required for it, disclosed through<br>the webpage of the issuer?  |     | of Medellín, information on the<br>company's management, which<br>includes both financial information and<br>information for each of the interest<br>groups. This information is provided<br>following parameters similar to those<br>that would be offered to Shareholders.<br>All relevant information for the<br>municipality of Medellín in its role as<br>owner and to other interest groups,<br>such as investors, is permanently<br>posted on the corporate website<br>http://www.epm.com.co/site/Home/Insti<br>tucional/Relaci%C3%B3nconelMunicip<br>io.aspx The financial information of<br>Grupo is also updated every three<br>months. See<br>http://www.epm.com.co/site/inversionis<br>tas/inversionistas.aspx. |
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| 5 | Were the different topics to be<br>dealt with separated<br>in the agenda set forth for the<br>Shareholders' Assemblies held<br>during the period evaluated?<br>(Measure 4)   | YES | In EPM there is no shareholders<br>assembly, however all reports and<br>aspects ordinarily considered in the<br>Ordinary assemblies of companies are<br>prepared and presented to the owner<br>(See comment Question 1).  |
| 6 | Assumption: Answer the question<br>in the event of a<br>segregation of the glossary terms;<br>otherwise, answer N/A.<br>Question: Was the segregation<br>approved by the General<br>Shareholders' Meeting? (Measure<br>5)  | N/A | N/A for Residential Public Service<br>Companies   |
| 7 | Assumption: Answer the question<br>in the event of a<br>segregation of the glossary terms;<br>otherwise, answer N/A.<br>Question: Was the segregation<br>included in the Summons<br>for the Assembly in which it was   | N/A |   |
| 8 | Assumption: Answer the question<br>in the event that the<br>corporate purpose of the issuer<br>was changed; otherwise,<br>answer N/A.<br>Question: Was the change in the<br>corporate purpose<br>included in the Summons for the<br>Assembly in which it was<br>adopted? (Measure 6) | N/A |   |
| 9 | Assumption: Answer the question<br>in the event that the<br>waiver of the right of preference<br>for the subscription was<br>adopted at the shareholders'<br>assembly; otherwise, answer   | N/A |   |



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|    | N/A.<br>Question: Was the waiver of the<br>right of preference for the<br>subscription included in the<br>Summons for the Assembly in<br>which it was adopted? (Measure<br>6)   |     |  |
| 10 | Assumption: Answer the question<br>in the event that the<br>Shareholders' Assembly changed<br>the main office;<br>otherwise, answer N/A.<br>Question: Was the change of the<br>main office included in<br>the Summons for the Assembly in<br>which it was approved?<br>(Measure 6)  | N/A |  |
| 11 | Assumption: Answer the question<br>in the event that the<br>Assembly has decided an early<br>liquidation; otherwise,<br>answer N/A.<br>Question: Was the early<br>liquidation included in the<br>Summons for the Assembly in<br>which it was adopted?   | N/A |  |
| 12 | Does the issuer have electronic<br>mechanisms that<br>allow the shareholders who<br>cannot attend the Assembly to<br>have access to information<br>regarding its development?<br>(Measure 7)  | YES | In EPM there is no shareholders<br>assembly, however the report of its<br>accounts is public and freely<br>accessible to all stakeholders. (See<br>comment Question 1). There is<br>transmission of such events at the<br>different areas of accountability via<br>mass media and electronic means.<br>Participation from the municipal<br>cabinet, which directly represents the<br>owner and the community of Medellin,<br>is also encouraged. |
| 13 | Assumption: In the event that<br>during the period evaluated there<br>were relevant operations carried<br>out with<br>economically-related entities<br>different from those that<br>include, simultaneously, the<br>following conditions:<br>a. that they are carried out at<br>market fees, set forth with a<br>general character by whom acts<br>as the supplier of the<br>good or service in question; and<br>b. that they are operations in the<br>ordinary course of<br>business of the issuer that are not<br>material in nature.<br>Answer the question; otherwise,<br>answer N/A. | N/A | At EPM there is no shareholders<br>assembly, however, the Mayor of the<br>Muncipality of Medellin as president of<br>the Board of Directors of EPM,<br>approves transactions<br>with economically-linked entities, which<br>are disclosed in the financial report.<br>They are also reported as relevant<br>information to the Financial<br>Superintendence. (See comment<br>Question 1).  |



|    | Question: Were the relevant<br>operations carried out with<br>economically-related entities<br>mentioned in the assumption,<br>unless the issuer cannot carry<br>them out due to an express<br>legal order, approved by the<br>Shareholders' General<br>Assembly? (Measure 8) |     |   |
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| 14 | Does the issuer clearly, exactly<br>and totally disclose<br>the rights and duties inherent to<br>the condition of being a<br>shareholder? (Measure 9)   | YES | The sole owner of EPM is the<br>Municipality of Medellin. Relations<br>between Medellin and EPM are<br>governed by the National Constitution,<br>the laws governing the relationship<br>between local and regional authorities<br>and their decentralized authorities,<br>EPM's Statutes and the Governance<br>Framework Agreement signed<br>between the Municipality of Medellin<br>and EPM. The Statutes and the<br>Agreement are available on the<br>website www.epm.com.co, under<br>"Investors." The Framework<br>Convention on Relations clearly<br>establishes the principles of the<br>business-owner relationship as well as<br>the rights and commitments of each of<br>the parties in said relationship. |
| 15 | Does the issuer disclose to the<br>public, on a<br>permanent basis, the types of<br>issued shares? (Measure 10)   | NO  | Due to its nature as an industrial and<br>commercial company of the state and<br>having as sole owner, the Municipality<br>of Medellín, EPM's capital is<br>represented by shares, therefore,<br>anything that refers to shares, does not<br>apply to the Company in this survey.   |
| 16 | Does the issuer disclose to the<br>public, on a<br>permanent basis, the number of<br>issued shares? (Measure 10)  | NO  | Not applicable because EPM is not a joint stock corporation (See comment question 15)   |
| 17 | Does the issuer disclose to the<br>public, on a<br>permanent basis, the number of<br>reserved shares for each type<br>of shares? (Measure 10)   | NO  | Not applicable because EPM is not a joint stock corporation (See comment question 15)   |
| 18 | Does the issuer have internal<br>regulations for the<br>functioning of the shareholders'<br>general assembly? (Measure 11)  | YES | As stated in the instructive for filling out<br>this survey, since does not have EPM<br>a General Assembly of Shareholders,<br>the answer is given in accordance to<br>the body that takes its place, which in<br>this case would be the relation with the<br>owner, which has regulations given by<br>the Framework Convention on<br>Relations, Municipality of Medellín -<br>EPM. Public Document in force since<br>2007.   |
| 19 | Assumption: Answer the question   | YES | As stated in the instructive for filling out  |



|    | in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Shareholders' Assembly;<br>otherwise, answer N/A.<br>Question: Does the Internal<br>Regulations for the<br>Functioning of the Shareholders'<br>Assembly include<br>provisions regarding its<br>Summons? (Measure 11)  |     | this survey, since does not have EPM<br>a General Assembly of Shareholders,<br>the answer is given in accordance to<br>the body that takes its place, which in<br>this case would be the relation with the<br>owner, which has regulations given by<br>the Framework Convention on<br>Relations, Municipality of Medellín -<br>EPM. Public Document in force since<br>2007. Within this Convention it is<br>established that the communication<br>channel between the owner and EPM<br>is through the Board of Directors, a<br>body for which there is an established<br>summons process within its rules of<br>procedure.  |
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| 20 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Shareholders' Assembly;<br>otherwise, answer N/A.<br>Question: Do the Internal<br>Regulations for the Functioning<br>of the General Shareholders'<br>Meeting include provisions<br>regarding the development of the<br>Meeting? (Measure 11) | YES | As stated in the instructive for filling out<br>this survey, since does not have EPM<br>a General Assembly of Shareholders,<br>the answer is given in accordance to<br>the body that takes its place, which in<br>this case would be the relation with the<br>owner, which has regulations given by<br>the Framework Convention on<br>Relations, Municipality of Medellín -<br>EPM. Public Document in force since<br>2007.<br>Within this Convention it is established<br>that the communication channel<br>between the owner and EPM is<br>through the Board of Directors, a body<br>for which there is an established<br>meeting development process within<br>its rules of procedure. |

## II. BOARD OF DIRECTORS

| 21 | Does the Board of Directors have<br>an odd number of<br>members which is enough for its<br>adequate functioning?<br>(Measure 12) | YES | Nine (9) members, as established in<br>Article 7 of the Statutes of the Company.   |
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| 22 | Does the Board of Directors hold<br>meetings at least<br>once a month? (Measure 13)  | YES | In accordance with Section 2.1 of the<br>Rules of Procedure of the Board of<br>Directors contained in Decree 284 of<br>2010, the Board normally meets on the<br>scheduled dates for each month. In 2012 it<br>gathered twelve (12) times in ordinary<br>sessions, and once (1) in an extraordinary<br>session. |
| 23 | Does the Board of Directors have<br>Internal<br>Regulations for its Functioning?<br>(Measure 14)                                 | YES | The Board of Directors has rules of<br>procedure for its operation, last modified in<br>September 2010 through Decree 284 of<br>2010 of the Board.   |
| 24 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the        | YES | The Board of Directors is chaired by the<br>Mayor of Medellín, who in turn is the<br>representative of the Municipality, sole<br>owner of the company. The regulation was  |



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|    | Board of Directors; otherwise,<br>answer N/A.<br>Question: Were the Internal<br>Regulations for the<br>Functioning of the Board of<br>Directors disclosed to all the<br>shareholders of the issuer?<br>(Measure 14)   |     | adopted by the same Board.  |
| 25 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors. Otherwise,<br>answer N/A.<br>Question: Are the Internal<br>regulations for the Functioning<br>of the Board of Directors binding<br>in nature for all its<br>members? (Measure 14)  | YES | Through Internal Regulations of the the<br>Board of Directors of Empresas Públicas<br>de Medellin ESP, the rules governing the<br>functioning of this collective body are<br>established in order to achieve a greater<br>efficiency and effectiveness, and that<br>decisions are made objectively and<br>responsibly. Its rules apply both to its<br>members and to the Directors of the<br>Company and its employees, in relation to<br>the preparation and presentation of the<br>information. |
| 26 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors; otherwise,<br>answer N/A.<br>Question: Do the Internal<br>Regulations for the Functioning<br>of the Board of Directors include<br>the topic concerning the<br>information that must be at the<br>disposal of the members of<br>the Board of Directors elected for<br>the first time and, in<br>general, that which is suggested<br>in Measure 18? (Measure 14)   | YES | The Internal Regulations of the Board of<br>Directors of Empresas Públicas de<br>Medellin ESP state that when adding new<br>members to the Board, the Administration<br>will make the information needed to<br>acquire specific knowledge of the<br>Company and its activities available to<br>them.  |
| 27 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors; otherwise,<br>answer N/A.<br>Question: Do the internal<br>regulations for the Functioning<br>of the Board of Directors set forth<br>that the minutes of the<br>meetings shall include the<br>evidence on which decisions<br>were based, as well as the<br>reasons for approval or<br>disapproval taken into<br>consideration for those decisions<br>and, in general, what is suggested<br>in Measure 19?<br>(Measure 14) | YES | The rules of procedure of the Board of<br>Directors indicate the handling and<br>character of the minutes and annexes of<br>the Board meetings.   |
| 28 | Assumption: Answer the question in the event that the   | YES | In accordance with the provisions of paragraph 6.6 of the Rules of the Board  |



|    | issuer has internal regulations for<br>the Functioning of the Board of<br>Directors; otherwise, answer N/A.<br>Question: Do the internal<br>regulations for the Functioning<br>of the Board of Directors include<br>the period of time prior to<br>the meeting of the Board of<br>Directors during which the<br>information will be presented to<br>the members and, in<br>general, what is suggested in<br>Measure 20? (Measure 14)                                 |     | the information to be discussed at the next<br>meeting and the respective agenda should<br>be sent to its members, at least five (5)<br>calendar days in advance.  |
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| 29 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors; otherwise,<br>answer N/A.<br>Question: Is the time period prior<br>to the meeting, as set<br>forth in the Internal Regulations<br>for the Functioning of the<br>Board of Directors, during which<br>the information will be<br>presented to the members of the<br>Board, of less than two<br>(2) days? (Measure 20) | NO  | The term set for sending the information to<br>the members of the Board, is at least five<br>(5) calendar days prior to the meeting, as<br>noted in the comments of the previous<br>question.  |
| 30 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors; otherwise,<br>answer N/A.<br>Question: Do the Internal<br>regulations for the Functioning<br>of the Board of Directors set forth<br>the ways in which the<br>members of the Board of Directors<br>may obtain the<br>information presented to them<br>before the meeting?<br>(Measure 20)                            | YES | The Internal Regulations of the Board<br>includes in item 6 "Provision of information<br>prior to the Board meeting" the means<br>used to do so.   |
| 31 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the<br>Board of Directors; otherwise,<br>answer N/A.<br>Question: Do the Internal<br>Regulations for the Functioning<br>of the Board of Directors include<br>the possibility that said<br>organism may, upon request<br>made by any of its members,<br>hire an external consultant when<br>looking for necessary                               | YES | Section 10 of the Internal Regulations of<br>the Board states that "the Board may<br>request, at its discretion, the hiring of<br>independent (s) external (s) consultant (s)<br>on certain operations." EPM allocates an<br>annual budget for hiring such advisors. |



|    | judging criteria regarding certain decision-making processes? (Measure 22)  |     |   |
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| 32 | Assumption: Answer the question<br>in the event that the<br>issuer has internal regulations for<br>the Functioning of the Board of<br>Directors; otherwise, answer N/A.<br>Question: Do the Internal<br>Regulations for the Functioning<br>of the Board of Directors include<br>the conditions under<br>which said organism may, upon<br>request made by any of its<br>members, hire an external<br>consultant when looking for<br>necessary judging criteria | YES | Section 10 of the Internal Regulations of<br>the Board states that "the Board may<br>request, at its discretion, the hiring of<br>independent (s) external (s) consultant (s)<br>on certain operations." EPM allocates an<br>annual budget for hiring such advisors.  |
| 33 | regarding certain decision-making<br>processes? (Measure 22)<br>When appointing a member of the   | YES | In accordance with the provisions of  |
|    | Board of<br>Directors, does the issuer take<br>into consideration that the<br>potential member meets the<br>professional career criteria, as<br>well as those criteria concerning<br>academic preparation and<br>experience for the better<br>performance of his/her duties?<br>(Measure 15)  |     | Chapter 3 paragraph 3.3 of the Corporate<br>Governance Code as enshrined in the<br>Framework Convention on Relations with<br>the municipality of Medellín, the Mayor<br>must consider certain criteria for the<br>appointment of the Board of Directors<br>members.   |
| 34 | Are most of the members of the<br>Board of Directors,<br>or of its equivalent, independent?<br>(Measure 16)   | YES | Of the nine (9) members of the board, five<br>(5) of these individuals must have the<br>quality of independents. Closing 2012 the<br>Board of Directors had four (4)<br>independent members and a vacancy that<br>must meet this quality, which is expected<br>to be appointed in the first months<br>following the following period. |
| 35 | Do the members of the Board of<br>Directors inform<br>about the existence of direct or<br>indirect relationships kept with<br>any interest group that may result<br>in conflicts of interest or<br>affecting their opinion or vote?<br>(Measure 17)   | YES | This is a promise of action and<br>management of the Board of Directors<br>members stated in the Corporate<br>Governance Code, paragraph 3.6.2<br>Functions of the Board and commitments,<br>and section 11 of the Internal Rules of the<br>Board.  |
| 36 | Does the issuer put at the<br>disposal of the first-time-elected<br>members of the Board of Directors<br>enough information<br>for them to have specific<br>knowledge regarding the issuer<br>and<br>the sector it works in? (Measure<br>18)  | YES | This process is carried out through an<br>orientation program that includes<br>information about the company, its<br>activities and the field of public utilities.  |



| 37 | Does the issuer put at the<br>disposal of the first-timeelected<br>members of the Board of Directors<br>the information<br>concerning their responsibilities,<br>duties and powers derived from<br>their position? (Measure 18)   | YES | The orientation program described in the previous answer includes this aspect.                               |
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| 38 | Do the minutes of the meetings of<br>the Board of<br>Directors identify the studies,<br>reasons and other sources of<br>information on which decision-<br>making processes are based?<br>(Measure 19)   | YES | The minutes of the Board meetings identify this information.   |
| 39 | Do the minutes of the meetings of<br>the Board of<br>Directors include the reasons<br>taken into consideration when<br>accepting or not something in their<br>decision-making<br>processes? (Measure 19)  | YES | The minutes of the Board meetings include these considerations.  |
| 40 | Does the issuer put at the<br>disposal of the members<br>of the Board of Directors, at least<br>two (2) or more days before<br>the meeting, the relevant<br>information for decision-making<br>processes pursuant to the agenda<br>included in the Summons?<br>(Measure 20)   | YES | The information on the discussion topics is<br>sent at least five (5) calendar days prior to<br>the meeting. |
| 41 | Assumption: Answer the question<br>in the event that the<br>Board of Directors of the issuer<br>has substitute members;<br>otherwise, answer N/A.<br>Question: Does the issuer have<br>mechanisms that allow<br>the Substitute Members to be<br>adequately informed about<br>the topics analyzed by the Board<br>of Directors so that when<br>they replace the full members they<br>have enough<br>knowledge in order to duly fulfill<br>their duties? (Measure 21) | N/A | The Board of Directors does not have alternate members.  |
| 42 | Does the issuer have a budget<br>allocation that supports the<br>eventual hiring of an external<br>consultant by the Board of<br>Directors, upon request made by<br>any of its members, when<br>looking for necessary judging<br>criteria regarding certain<br>decision-making processes?<br>(Measure 22)   | YES |  |



| 43 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>in relation to topics<br>concerning the appointment of<br>people as well as their<br>payment; otherwise, answer N/A.<br>Question: Does the Appointments<br>and Payment<br>committee include, at least, one<br>member from the Board of<br>Directors? (Measure 23)  | YES | The Board of Directors has the<br>Management Committee, which knows<br>and delivers concept to the Board, among<br>other topics, with regard to changes to the<br>management structure and the<br>compensation scheme and wage<br>assignment, the Committee is composed<br>of four (4) Members of the Board   |
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| 44 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>in relation to topics<br>concerning the appointment of<br>people as well as their<br>payment; otherwise, answer N/A.<br>Question: Does the Appointment<br>and Payment committee<br>support the Board of Directors<br>when reviewing the<br>performance of the senior<br>management, understood as the<br>President and all the officers in<br>the immediately below<br>level? (Measure 24) | YES | The Board has the Management<br>Committee who supports the general<br>management in monitoring the<br>performance of company servers,<br>including the governing body. As part of<br>the continuous improvement of corporate<br>governance practices, in 2012 the general<br>manager evaluation methodology was<br>approved and this feature was included<br>within said Management Committee.  |
| 45 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>in relation to topics<br>concerning the appointment of<br>people as well as their<br>payment; otherwise, answer N/A.<br>Question: Does the Appointment<br>and Payment committee<br>propose a payment and salaries<br>policy for the employers<br>of the issuer, including the senior<br>management level?<br>(Measure 24)  | YES | EPM's Board of Directors' functions<br>include: "Set the general policies regarding<br>staff assignments serving the EMPRESAS<br>PÚBLICA DE MEDELLÍN E.S.P, and<br>approve, disapprove or modify the general<br>rules that govern employment, the rate of<br>compensation, salary scales and<br>personnel administration, prepared and<br>submitted for consideration by the General<br>Manager in accordance with current<br>standards. "for the exercise of this<br>function, it is supported by the<br>Management Committee. |
| 46 | Assumption: Answer the question in the event that there is a  | YES | As part of the functions of the<br>Management Committee and in  |



| 47 | permanent committee, different<br>from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>in relation to topics<br>concerning the appointment of<br>people as well as their<br>payment; otherwise, answer N/A.<br>Question: Does the Appointment<br>and Payment committee<br>propose the appointment,<br>payment and removal of the<br>President of the company or of the<br>person acting as such?<br>(Measure 24)<br>Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>in relation to topics<br>concerning the appointment of<br>people as well as their<br>payment; otherwise, answer N/A.<br>Question: Does the Appointment<br>and Payment committee<br>propose the objective criteria used<br>by the issuer when<br>hiring its main executives?<br>(Measure 24) | YES | accordance with the function of approval<br>or disapproval of the accountability of the<br>General Manager on an annual basis,<br>established within EPM's Statutes for the<br>Board, this collegial body annually<br>evaluates the Manager General, delivering<br>recommendations of management<br>emphasis, changes in priorities and it<br>could establish recommendations for<br>continuation or removal of the General<br>Manager. In any case, in accordance with<br>the Constitution of Colombia and the<br>statutes of the company, the appointment<br>and removal of the General Manager, is<br>the responsibility of the Mayor of Medellin,<br>who in turn serves as Chairman of the<br>Board of EPM<br>The company has a description of<br>responsibilities and functions required and<br>provided for all positions, including its top<br>executives. The Board Management<br>Committee ensures compliance of this<br>internal regulation and proposes<br>adjustments it deems appropriate. |
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| 48 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>include, at least, one member of<br>the Board of Directors?<br>(Measure 23)   | YES | The Board has a Strategy Committee,<br>which among its functions has the aim to<br>"promote the implementation of corporate<br>governance practices both for EPM and in<br>regard to its relationship with subordinate<br>companies belonging to Grupo EPM, and<br>coordinate actions aimed at its<br>strengthening and development.<br>Additionally, to analyze the Corporate<br>Governance Plan in detail and give<br>recommendations to the Board, which will<br>be submitted for consideration of the<br>Board at the beginning of each year.<br>Likewise, the Strategy Committee must<br>track the quarterly progress of the Annual<br>Plan approved by the Board. "This<br>Committee is made up of four (4)<br>members of the Board who are<br>independent, one of these positions is<br>vacant at the end of the 2012 term.  |
| 49 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law that has as its duty,  | YES | The Audit Committee's duties include<br>ensuring that the preparation, presentation<br>and disclosure of financial information of<br>the company conform to the provisions of<br>law. Furthermore, the information that is  |



|    | among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>work so the shareholders and the<br>market in general have<br>complete, true and timely access<br>to the information of the<br>issuer that has to be disclosed?<br>(Measure 25)  |     | not financial is revealed in a timely manner<br>in accordance with current regulations.  |
|----|--|-----|--|
| 50 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law, that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>inform about the performance of<br>the Audit Committee?<br>(Measure 25) | NO  | The Audit Committee itself assumes<br>control activities over the company's<br>corporate governance practices.   |
| 51 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>review the way in which the Board<br>of Directors fulfilled its          | YES | Annually, EPM's administration produces a<br>Report on Corporate Governance (as part<br>of the Sustainability Report), which is<br>presented for consideration by the<br>Management Committee. This report<br>evaluates the performance of the Board<br>during the term, based on the annual self-<br>assessment process conducted in<br>accordance with Section 12 of the Internal<br>Rules of the Board. |
| 52 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>monitor the negotiations carried   | YES | Although EPM is not a joint stock company<br>that allows board members to bargain over<br>shares, precautions are taken to ensure<br>that the actions of the board members<br>regarding EPM and its companies are not<br>involved in disqualifications and<br>incompatibilities included in the State<br>Contracting Law.  |



|    | out by the company, or by<br>other companies of the same<br>group? (Measure 25)  |     |  |
|----|--|-----|--|
| 53 | Assumption: Answer the question<br>in the event that there<br>is a permanent committee,<br>different from the one required<br>by the law that has as its duty,<br>among others, providing<br>support to the Board of Directors<br>regarding topics on<br>corporate government; otherwise,<br>answer N/A.<br>Question: Does the Corporate<br>Government committee<br>supervise the fulfillment of the<br>payment policy for<br>administrators? (Measure 25) | YES | EPM's Board's functions include: "Set the<br>general policies regarding staff<br>assignments serving the EMPRESAS<br>PÚBLICA DE MEDELLÍN E.S.P., and<br>approve, disapprove or modify the general<br>rules that govern employment, regime<br>compensation, salary scales and<br>personnel management, prepared and<br>submitted for consideration by the General<br>Manager in accordance with current<br>standards." For the exercise of this<br>function, it is supported by the<br>Management Committee.  |
| 54 | Besides the roles set forth by the<br>law or by the bylaws, does<br>the Audit Committee rule, through<br>a written report, upon the<br>possible planned operations with<br>economically related parties?<br>(Measure 26)   | YES | This issue is addressed by the Strategy<br>Committee of the Board, on matters<br>relating to the operations required for the<br>materialization of the strategy of the<br>Business Group. Furthermore, these<br>transactions are disclosed to the market<br>within the procedures established by law<br>and collected within the Corporate<br>Governance Report.   |
| 55 | Besides the roles set forth by the<br>law or by the bylaws, does<br>the Audit Committee verify that<br>the possible operations<br>planned with economically-related<br>entities are carried out<br>under market conditions not<br>affecting the equality in the<br>treatment of the shareholders?<br>(Measure 26)  | YES | This issue is addressed by the Strategy<br>Committee of the Board, on matters<br>relating to the operations required for the<br>materialization of the strategy of the<br>Business Group. Furthermore, these<br>transactions are disclosed to the market<br>within the procedures established by law<br>and collected within the Corporate<br>Governance Report, and in all cases, it is<br>intended that these operations meet<br>market conditions. Also, the existing<br>covenants in debt issuance, enshrine the<br>obligation to conclude transactions with<br>economically-related parties on market<br>terms. |
| 56 | Besides the roles set forth by the<br>law or by the bylaws, does<br>the Audit Committee stipulate the<br>policy, criteria and practices<br>to be used by the issuer for the<br>preparation and disclosure of<br>its financial information? (Measure<br>26)   | YES | The Audit Committee has a supervisory<br>and proactive role associated with the<br>process of preparation, presentation and<br>disclosure of financial information of EPM,<br>in line not only with the applicable rules,<br>but also with the best management and<br>corporate governance practices.  |
| 57 | Besides the roles set forth by the<br>law or by the bylaws, does<br>the Audit Committee define<br>mechanisms for the consolidation<br>of the information of the regulatory<br>bodies of the issuer for the<br>presentation of the information  | YES | The Audit Committee has within its<br>responsibilities, to carry out continuous<br>monitoring of the results of internal and<br>external evaluations, as well as of the<br>progress in meeting the respective<br>improvement plans defined on the<br>occasion of these evaluations. Such   |



| before the Board of Directors?<br>(Measure 26) | monitoring must also be reported to the Board. |  |
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## III. DISCLOSURE OF FINANCIAL AND NON-FINANCIAL INFORMATION

| 58 | Does the issuer have an<br>information desk for its<br>investors acting as a<br>communication medium between<br>the<br>former and the latter? (Measure<br>27)  | YES | EPM has a service office for investors,<br>which can be contacted via telephone 380<br>5147 in Medellin, or via email<br>investorelations@epm.com.co.  |
|----|--|-----|--|
| 59 | When, according to the issuer, it<br>is thought that the answer to<br>an investor may place it at an<br>advantageous position, does it<br>guarantee the immediate access<br>to such answer to the other<br>investors, pursuant to the<br>mechanisms set forth by the<br>issuer<br>for such purposes and under the<br>same economic conditions?<br>(Measure 28) | YES | All information for investors is published<br>on the website www.epm.com.co, and is<br>detailed in the quarterly meetings that<br>EPM holds with them, which are also kept<br>on record and published on the same<br>website |
| 60 | Can a group of investors request<br>specialized<br>audits? (Measure 29)  | YES | Since EPM has a sole owner, specialized<br>audits may be requested through<br>participation in the Board.  |
| 61 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of<br>specialized audits; otherwise,<br>answer N/A.<br>Question: Is there a procedure<br>that stipulates a<br>shareholding percentage from<br>which specialized audits<br>may be requested? (Measure 30)                                      | YES | See answer to question 60.   |
| 62 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of<br>specialized audits; otherwise,<br>answer N/A.<br>Question: Is there a procedure<br>explaining the reasons<br>why a shareholding percentage<br>was defined from which it<br>is possible to request specialized<br>audits? (Measure 30)   | N/A | Since there is not a plural number of<br>shareholders, this procedure is not<br>necessary.   |
| 63 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of  | N/A |  |



|    | specialized audits; otherwise,<br>answer N/A.<br>Question: Is there a procedure<br>that sets forth the<br>requirements for a specialized<br>audit?   |     |  |
|----|--|-----|--|
| 64 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of<br>specialized audits; otherwise,<br>answer N/A.<br>Question: Is there a procedure<br>that sets forth who is in<br>charge of the specialized audit<br>and how that person is<br>appointed? (Measure 30)                  | N/A |  |
| 65 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of<br>specialized audits; otherwise,<br>answer N/A.<br>Question: Is there a procedure<br>that sets forth who shall<br>bear the cost of the specialized<br>audit? (Measure 30)   | N/A |  |
| 66 | Assumption: Answer this question<br>in the event that a<br>group of shareholders may<br>request the carrying out of<br>specialized audits; otherwise,<br>answer N/A.<br>Question: Are the terms foreseen<br>for each one of the<br>stages, or steps, of the procedure<br>for the hiring of the<br>specialized audit precise?<br>(Measure 30) | N/A |  |
| 67 | Are there mechanisms foreseen<br>by the issuer that<br>allow the disclosure, to the<br>shareholders and to other<br>investors,<br>of the material findings derived<br>from internal control activities?<br>(Measure 31)  | YES | EPM reports the main results of the period<br>in internal control issues through the<br>Annual Report on Corporate Governance,<br>likewise, it reveals the results of the audits<br>conducted on quarterly financial reports<br>provided to investors in accordance with<br>the provisions of the Code of corporate<br>governance of the entity. |
| 68 | (Measure 32). Does the issuer<br>disclose to the market the general<br>policies that<br>are applicable to the payment as<br>well as to any economic benefit in<br>favor of the<br>following individuals?<br>YES N  | NO  | Although this information is not available in<br>the Financial Superintendence media,<br>remuneration for Board members and<br>senior management is published in the<br>Corporate Governance Report, which is<br>publicly available on the website:<br>www.epm.com.co and is part of Decree<br>1165 of 2009 issued and published by the          |



|    | Members<br>of the<br>Board of<br>Directors<br>Legal<br>Represent<br>ative<br>Tax<br>Auditor<br>External<br>Consultant<br>s<br>Internal<br>Auditors   | x   | O<br>x<br>x<br>x<br>x  |     | Mayor of Medellin, this applies to the case<br>of the remuneration of board members.   |
|----|--|---|--|-----|--|
| 69 | Question: Doe<br>disclose to the<br>agreements er<br>directors, adm<br>executives and<br>representatives<br>relatives,<br>partners and o<br>parties? (Meas   | market<br>intered in<br>inistrato<br>d legal<br>s, incluc<br>ther rela  | the<br>ito with its<br>rs, main<br>ling their  | YES | Because of the legal nature of the<br>Company, disqualifications and<br>prohibitions contained in the law apply for<br>any contracting, so, the situation in<br>question does not arise.   |
| 70 | Does the issue<br>market its inter<br>regulations on<br>(Measure 34)   | rnal  |  | YES | The company's relationship with the owner<br>(the municipality of Medellín) is regulated<br>constitutionally and legally, as is the<br>relationship of managers with the<br>company, since they are public servants.<br>So, in relation to these, there are no<br>internal standards to disclose. But the<br>internal rules of the Board include the<br>procedure to be followed by any director in<br>a conflict of interest. The Board's internal<br>regulations are published on the Website<br>of the company. |
| 71 | Does the issue<br>market the crite<br>that are applica<br>negotiations th<br>administrators<br>out with the sh<br>securities issue<br>example, the ri<br>preference? (N                                    | eria<br>able to t<br>at its dii<br>and offi<br>ares an<br>ed by th<br>ight of   | he<br>rector,<br>cers carry<br>d other<br>em as, for   | YES | Because of the legal nature of the<br>Company, for any given hiring,<br>disqualifications and prohibitions<br>contained in the law apply. Also, because<br>EPM is not a joint-stock company, the<br>situation in question does not arise.  |
| 72 | Does the issue<br>of the member<br>the Boards of I<br>internal control<br>If they do not e<br>disclose the C'<br>organisms, as<br>the legal repre<br>their experience<br>are known in re<br>managerial ski | er disclor<br>rs of<br>Directors<br>I organis<br>exist, do<br>Vs of the<br>well as<br>sentativ<br>ce and q<br>elation t | se the CVs<br>s and of the<br>sms?<br>es it<br>e equivalent<br>the CVs of<br>es so<br>ualifications<br>o their | YES | Such information is on the corporate<br>website www.epm.com.co in the Investors<br>section   |



|    |   | 1   |   |
|----|---|-----|---|
|    | issues they have to face?<br>(Measure 36)   |     |   |
| 73 | Did the issuer appoint as the tax<br>auditor, people or companies that<br>have received income from the<br>company<br>and/or from economically-related<br>entities amounting to 35% or<br>more of their last yearly income?<br>(Measure 37) | NO  | Although due to the legal nature of the<br>company the appointment of a tax auditor<br>is not required, as a good corporate<br>governance practice, EPM appoints an<br>External Auditor, which guarantees the<br>integrity and accuracy of the financial<br>information of the Company. The<br>measure mentioned in this question is<br>taken into account for the choice of this<br>external auditor |
| 74 | Do the issuer or its economically<br>related entities<br>hire services that are different<br>from the audit from the Tax<br>Auditor? (Measure 38)   | NO  | Although due to the legal nature of the<br>company the appointment of a tax auditor<br>is not required, as a good corporate<br>governance practice, EPM appoints an<br>External Auditor, which guarantees the<br>integrity and accuracy of the financial<br>information of the Company. The<br>measure mentioned in this question is<br>taken into account for the choice of this<br>external auditor |
| 75 | Do the agreements of the issuer<br>and the tax auditor<br>set forth provisions for the rotation<br>of the individual persons<br>that carry out the audits for five-<br>year terms? (Measure 39)   | YES | The internal regulations of EPM are even<br>more demanding in this area,<br>contemplating a maximum of three (3)<br>non-renewable and renewable years for<br>the external auditor.  |
| 76 | Does the issuer request the tax<br>auditor that the<br>person that has been changed<br>waits for, at least, two years in<br>order to return to the same<br>company? (Measure 39)  | YES | The internal regulations do not regulate<br>this measure, because the internal<br>demands in this area are higher than what<br>is recommended here. See answer to<br>question 75.   |

# **IV. CONFLICT RESOLUTION**

| 77 | Does the issuer adopt the<br>necessary measures to<br>inform the shareholders about the<br>jurisdictional procedure they<br>have in order to protect their<br>rights before the Financial<br>Superintendence of Colombia?<br>(Measure 40)                            | YES | Since there are not a plural number of shareholders, this procedure is not necessary.       |
|----|--|-----|---|
| 78 | Has the issuer adopted, for the<br>solution of conflicts<br>that may arise between the<br>issuers and the shareholders,<br>between the shareholders and the<br>administrators, and between<br>the shareholders, the direct-<br>settlement procedure? (Measure<br>41) | YES | Since there are not a plural number of<br>shareholders, this procedure is not<br>necessary. |
| 79 | Does the issuer foresee a settlement alternative for   | YES | Since there are not a plural number of shareholders, this procedure is not                  |



| the conflicts that may arise<br>between the issuer and the<br>shareholders, between the<br>shareholders and the<br>administrators, and between the<br>shareholders? (Measure 41) | necessary. |
|--|------------|
| shareholders? (Measure 41)   |            |

#### **Optional Question**

| 80 | If there are additional corporate | Besides abiding by the Corporate   |
|----|-----------------------------------|--|
|    | government practices, besides     | Government practices, EPM has  |
|    | those                             | implemented the following measures:  |
|    | recommended by the Code of        | 1. Relations Framework Convention  |
|    | Best Corporate Practices, this    | Municipality of Medellin - Empresas  |
|    | section offers the                | Publicas de Medellin with the Municipality                                     |
|    | chance to the issuer to make      | or "Governance Agreement" agreement  |
|    | them known.                       | which frames the relations between the   |
|    |                                   | two organizations, signed in April 2007.                                       |
|    |                                   |  |
|    |                                   | 2. Audit Committee Regulations (Decree   |
|    |                                   | 217 of 2006 of the Board).   |
|    |                                   | 2. Corporate Covernance Internal Statute                                       |
|    |                                   | 3. Corporate Governance Internal Statute (Decree 179 of 2002 of the Board).    |
|    |                                   |  |
|    |                                   | 4. Corporate Governance Code updated in  |
|    |                                   | October 2007.  |
|    |                                   |  |
|    |                                   | 5. Board Regulations, adopted on October                                       |
|    |                                   | 1, 2007, as amended by Decree 259 of   |
|    |                                   | 2008, of the Board.  |
|    |                                   | 6 Corporate Covernance Annual Deports  |
|    |                                   | 6. Corporate Governance Annual Reports (2007, 2008, 2009, 2010, 2011 and 2012) |
|    |                                   | (2007, 2008, 2009, 2010, 2011 and 2012)  |
|    |                                   | 7. Annual external evaluation plan   |
|    |                                   | approved by Corporate Governance Board   |
|    |                                   | (2006, 2007, 2008, 2009, 2010, 2011)   |
|    |                                   |  |
|    |                                   | 8. Monitoring compliance of Corporate  |
|    |                                   | Governance plan by the Audit Committee   |
|    |                                   | 9. periodic meetings with Investors  |
|    |                                   |  |
|    |                                   | 10. Creation of the Corporate Governance                                       |
|    |                                   | Committee in EPM, Decree 1729 of   |
|    |                                   | September 3, 2009.   |
|    |                                   |  |
|    |                                   | 11. Self-evaluation of members of the  |
|    |                                   | Board and results of its strengthening   |
|    |                                   | workshop   |
|    |                                   | 12. Creation of the committees that  |
|    |                                   | support the Board: Strategy, Management  |
|    |                                   |  |
|    |                                   | and Project Tracking. As well as the   |



|  |  | modification of the Audit Committee. |
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|--|--|--------------------------------------|

#### **CONVENTIONS**

In green: answers different to the previous year Crossed out: questions that were not transmitted because they are not mandatory for our legal nature