



Juan Felipe Valencia Gaviria

Commercial Vice Presidency

He is a Business Administrator from EAFIT University and Management Specialist from Universidad Pontificia Bolivariana. His professional profile is defined in integrity, communication, coherence, planning and strategy, as key variables of success. Teamwork and achievement orientation define his leadership profile, supported by process work and permanent articulation with other areas. He has extensive commercial experience with high service orientation and a focus on planning and control by objectives aligned with the strategic and missionary orientation of the company.

His journey of more than 23 years in EPM has given him a broad knowledge of the organization and the needs of its customers. He has been part of the organization since 2000, when he began to serve as Customer Service Executive, in 2004 he assumed the leadership of the Customer Interaction Center Department and later was appointed Head of the Portfolio Management Department; in 2008 he began his role as head of the Customer Service Unit where he was for more than 5 years, and from 2013 to 2016 he served as Strategic Marketing Manager. Since October 2016 he is the Commercial Vice President of the EPM Group.

He has held positions on Boards of Directors in companies in the energy sector such as EDEQ, CHEC, CENS, AFINIA and ESSA.

Juan Felipe also worked in the insurance, financial and services sector in which he held commercial and administrative positions for about 5 years in companies such as Carvajal and Bancafé, among others.

